A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

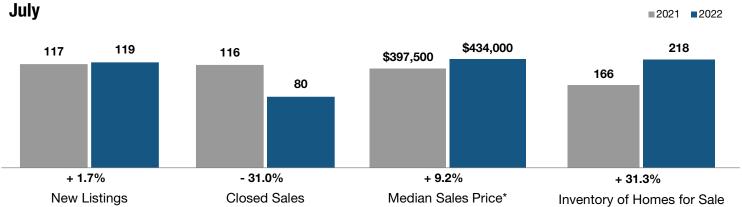


## **Hilton Head Totals**

Condos / Villas Only

	July			Year to Date		
Key Metrics	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	117	119	+ 1.7%	1,043	905	- 13.2%
Closed Sales	116	80	- 31.0%	940	756	- 19.6%
Median Sales Price*	\$397,500	\$434,000	+ 9.2%	\$339,000	\$445,000	+ 31.3%
Percent of List Price Received*	100.4%	98.8%	- 1.6%	99.3%	100.6%	+ 1.3%
Days on Market Until Sale	66	56	- 14.1%	78	64	- 17.5%
Inventory of Homes for Sale	166	218	+ 31.3%			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

